

**SUMTER COUNTY BOARD OF COMMISSIONERS
EXECUTIVE SUMMARY**

SUBJECT: Award and enter into contract with Waste Pro of Florida, Inc. for ITB 004-0-2012/AT Sumter County On-Call Hauling Transportation Services (Staff recommends approval).

REQUESTED ACTION: Award and enter into contract with Waste Pro of Florida, Inc.

☐ Work Session (Report Only)
☒ Regular Meeting

DATE OF MEETING: 3/13/2012
☐ Special Meeting

CONTRACT: ☐ N/A

Vendor/Entity: Waste Pro of Florida, Inc.

Effective Date: 3/13/2012

Termination Date: 3/13/2013

Managing Division / Dept:

Financial Services / Public Works

BUDGET IMPACT: ~

☒ Annual
☐ Capital
☐ N/A

FUNDING SOURCE: Various

EXPENDITURE ACCOUNT: Various

HISTORY/FACTS/ISSUES:

ITB 004-0-2012/AT Sumter County On-Call Hauling Transportation Services was broadcast on 1-26-2012. Bids were due on 2-27-2012 at 11:00 a.m. and were opened at 11:05 a.m. in Room 208 of The Villages Sumter County Service Center, Wildwood, FL.

One bid was received from Waste Pro of Florida, Inc. for the following service sections:

Service Section #1 - C & D and Brush for \$149.75 per 40 cubic yard container/round trip.

Service Section #2 - Solid Waste for \$149.75 per 40 cubic yard container and/or 30 yard compactor bins/round trip.

Service Section # 3 - Waste Car and Semi-Truck Tires for \$149.75 per 40 cubic yard container/round trip.

The Selection Committee met on 3-2-2012 at 10:00 a.m. in Room 110 to discuss and review the bids.

The Selection Committee agreed to recommend to the Sumter County Board of County Commissioners to award and enter into contract with Waste Pro of Florida, Inc..

The following items are attached: legal ad, selection committee meeting minutes from 3-2-2012, Waste Pro of Florida, Inc. bid, the contract, and bid document ITB 004-0-2012/AT.

REQUEST FOR PROPOSALS

Notice is hereby given that the County Commissioners of Sumter County, Florida, will be receiving proposals for the following: "Invitation to Bid for On-Call Hauling Transportation Services for: 1. C&D and Brush, 2. Solid Waste, and 3. Waste Car and Semi-Truck Tires".

Bid information is available upon request by calling (352) 689-4435, by coming to the Financial Services Department, Suite 206, The Villages Sumter County Service Center, 7375 Powell Road, Wildwood, FL 34785, or by contacting Demand Star at 1-800-711-1712 or www.DemandStar.com.

All inquiries and questions regarding this proposal must be made only to the contact identified below and shall be made in writing by fax, e-mail, or mail:

Mrs. Amanda Taylor, Procurement Coordinator
Mailing Address: 7375 Powell Road, Suite 206
Wildwood, FL 34785
E-mail: Amanda.taylor@sumtercountyfl.gov
Fax: (352) 689-4436

There will be a Non-Mandatory Pre-Bid meeting on February 7, 2012 at 9:00 a.m. in the Public Works Conference Room, 319 E Anderson Avenue, Bushnell, FL 33513.

The deadline for submission of questions relating to the ITB shall be, February 10, 2012 by 5:00pm. A copy of the proposal must be obtained in order to view the items being requested by Sumter County.

All bids are due by 11:00 a.m. on February 27, 2012 to the address listed above. Late submittals will be rejected and returned unopened to the Proposer. Bids must be firmly sealed in packaging that is clearly marked on the outside: "ITB 004-0-2012/AT for Sumter County On-Call Hauling Transportation Services for: 1. C&D and Brush, 2. Solid Waste, and 3. Waste Car and Semi-Truck Tires". Sealed bids must be mailed or delivered to Mrs. Amanda Taylor, at the above address.

Upon submission, all bids become the property of the County, who has the right to use any or all ideas presented in any Bid submitted in response to this bid, whether or not the bid is accepted. Bids will be opened at 11:05 a.m. on February 27, 2012 in Room 208 of The Villages Sumter County Service Center, Wildwood, FL 34785.

The Selection Committee shall meet on March 2, 2012 at 10:00 a.m. in Room 208 of The Villages Sumter County Service Center to review and discuss the bids. The Selection Committee's recommendation will be presented to the Sumter County Board of County Commissioners on March 13, 2012.

BOARD OF SUMTER COUNTY COMMISSIONERS
SUMTER COUNTY, FLORIDA
PUBLISH 1/26/2012

ITB 004-0-2012/AT Hauling Services - Selection Committee Meeting minutes

The meeting was held on 3-2-2012 at 10:00 a.m. in Room 110 of The Villages Sumter County Service Center, 7375 Powell Road, Wildwood, FL 34785.

Jackey Jackson, Jimmy Wise, and Becky Segrest were present to represent the Selection Committee. Amanda Taylor and Chris Morrison were present to represent the Financial Services Department.

Amanda reviewed the dates associated with the ITB and turned the meeting over to the Selection Committee.

The Committee discussed the one and only bid received. Becky stated the bid amount is not much higher than the current vendor. One bid was received with Waste Pro for all three services included in the bid documents.

Bid totals are as follows:

Waste Pro –

Service 1 - \$149.75 per 40 cubic yard container/round trip

Service 2 - \$149.75 per 40 cubic yard container and/or 30 yard compactor bins/round trip

Service 3 - \$149.75 per 40 cubic yard container/round trip

The Selection Committee agreed to recommend to the Sumter County Board of County Commissioners to award and enter into contract with Waste Pro.

The meeting adjourned at 10:10 a.m.

WASTE PRO

Caring For Our Communities

**SUMTER COUNTY
ON-CALL HAULING TRANSPORTATION SERVICES FOR:
01. C&D AND BRUSH 02. SOLID WASTE
03. WASTE CAR AND SEMI-TRUCK TIRES**

ITB# 004-0-2012/AT

**Board of Sumter County Commissioners
Financial Services Department
Amanda Taylor, Procurement Coordinator
7375 Powell Road, Wildwood, Florida 34785
Phone (352) 689-4435 Fax (352) 689-4436**

**Date of Issue January 26, 2012
Due Date/Time: February 27, 2012 at 11am**



wasteprousa.com



**PART 4
BID DOCUMENTS**

INVITATION TO BID COVER PAGE

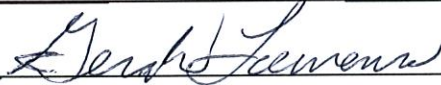
Name of Firm, Entity or Organization:	Waste Pro of Florida, Inc.
Federal Employer Identification Number (FEIN): 59-3701785	
State of Florida License Number (If Applicable): PO1000003611	
Name of Contact Person: Gerald Lourenco	
Title: Division Manager	
E-Mail Address: glourenco@wasteprousa.com	
Mailing Address: P.O. Box 1267, Belleview, Florida 34421	
Street Address (if different): 408 Cypress Road	
City, State, Zip: Ocala, Florida 34472	
Telephone: 352-624-3100	Fax: 352-680-0925
Organizational Structure – Please Check One:	
Corporation <input checked="" type="checkbox"/> Partnership <input type="checkbox"/> Proprietorship <input type="checkbox"/> Joint Venture <input type="checkbox"/> Other <input type="checkbox"/>	
If Corporation:	
Date of Incorporation: 2001	State of Incorporation: Florida
States Registered in as Foreign Corporation:	
Authorized Signature:	
Print Name: <u>Gerald Lourenco</u>	
Signature: <u></u>	
Title: <u>Division Manager</u>	
Phone: <u>352-624-3100</u>	
<i>This document must be completed and returned with your Submittal.</i>	

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27 February, 2012

Sumter County BOCC
Procurement Services
7375 Powell Rd
Wildwood, Florida 34785


Re: ITB # 004-0-2012/AT On-Call Hauling Transportation Services for 1.C&D and
Brush, 2.Solid Waste, and 3. Waste Car and Semi-Truck Tires

To: Evaluation Committee

Waste Pro of Ocala is pleased to present to Sumter County a proposal for the above services. Waste Pro of Ocala is a subsidiary of Waste Pro of Florida, Inc which is the largest privately owned waste service company in the state of Florida. Waste Pro of Ocala originated with the recent acquisition of Alternative Waste Services, Inc in December 2010. The AWS management team is still on board managing the day to day operations; this gives Waste Pro of Ocala over 30 years of local knowledge and experience. Currently we are serving over 23,000 homes and over 750 commercial accounts throughout the Sumter, Citrus and Marion counties.

Our local hauling facility is located in Silver Springs Shores Industrial Park. Here we employ 60 people with an annual payroll of \$1,900,000. Waste Pro contributes over \$1,500,000 in annual spending with local suppliers including fuel and maintenance programs. Waste Pro is in the process of designing and building a Recovered Materials Processing Facility (RMPF) in the area.

We invite you to come and see what Waste Pro has committed to and invested in your community. Waste Pro has an extraordinary service history and reputation. Please take time to review our references. Waste Pro has the resources and flexibility, unlike other public companies, to make decisions and act quickly as needed.

Sincerely,

Gerald "Jerry" Lourenco
Division Manager
Waste Pro of Ocala

Executive Summary

Waste Pro Senior Management Team:



John Jennings – President & CEO, Waste Pro USA

From 1992 to 1996 John was CEO of Jennings Environmental Services, the largest private waste disposal company in Central Florida. In 1996, the company merged with USA Waste Services, Inc. now Waste Management, Inc. and John Jennings was named Regional Vice President for the combined operations in Florida and the Caribbean. During that period Mr. Jennings and his management team (key members are currently with Waste Pro) had direct management responsibility for over 160 municipal contracts that served 1.8 million residences and over 20,000 businesses. He has Thirty (30) years experience in the solid waste and recycling business. Mr. Jennings is a leader in the industry and has been actively involved as a company owner or in an executive management position in Florida. The reference letters submitted by Waste Pro indicate a superior level of service that has consistently been provided by Mr. Jennings companies. Education level – Masters of Business Administration.



Jim Cinelli – Regional Vice President, Northeast Florida

Jim Cinelli began his career in the solid waste and recycling business thirty (30) years ago as a route truck driver. He is familiar with every aspect of our industry. Since 1979 Mr. Cinelli has become the owner of three (3) different solid waste and recycling businesses that operated in the Volusia, Flagler, Putnam, Duval, Clay and St. Johns Counties. In 1997, after selling his business, Jim was the District Manager for USA Waste Services of Volusia County. Jim and his Brother John Cinelli also built, owned and operated a couple of Material Recovery Facilities (MRF's). He brings a great amount of recycling processing experience to Waste Pro. Most recently, prior to joining the Waste Pro management team, Jim owned and operated American Disposal Services, Inc.

in St. Augustine, Florida. This company operated in St. Johns County and the surrounding area for five (5) years before being acquired by Waste Pro. Mr. Cinelli attended St. Johns University in New York majoring in management.



Bob Hyres – Executive Vice President / Corporate Secretary Waste Pro USA

Bob Hyres has over twenty (20) years experience in the solid waste and recycling industry. Mr. Hyres is a recognized expert in the industry. He has worked in all phases including general management of large multiple operations, municipal marketing and government affairs. He has developed and held responsibility for over 160 municipal contracts for both collection and landfill disposal services. These contracts provided service to 1.8 million households and over 20,000 businesses and represented more than \$600,000,000 in annual revenues. He is actively involved in leadership roles in local, statewide and national environmental organizations. He is the past Chairman of the Advisory Board for the Florida Center for Solid and Hazardous Waste Management (a Florida University System Study Center) and the Florida Chapter of the National Solid Wastes Management Association (NSWMA). He currently serves on the National Government Affairs Committee for the NSWMA. He was recognized for his statewide leadership role in Florida and was awarded the 2002 NSWMA National Distinguished Service Award in Las Vegas. Education Level – Masters of Science in Management.



Don Phillips – C.F.O., Waste Pro USA

Don has over thirty (30) years of financial and operations experience in a variety of industries. He has over twenty (20) years of corporate experience with two (2) Fortune 500 Companies and a leading packaging company in positions ranging from Division Controller to Vice President and Group Executive. He successfully owned a temporary and permanent staffing company specializing in accounting for ten (10) years until its sale in 1999. For the two (2) years, prior to joining Waste Pro, Don worked for Vestal &

Wiler CPA's as Director of Business Development. He has a Bachelors and Masters Degree in Business Management and is a graduate of the General Electric Companies Finance Program. Mr. Phillips spearheads the entire finance function for the Waste Pro group of companies and has implemented several state-of-the-art systems that allow us to report results in a more timely fashion than the larger public companies.

Jerry Lourenco – Division Manager, Waste Pro of Florida, Inc - Ocala Division

Jerry stated in the garbage business in 1979 with his dad who owned J & J Refuse in the Ocala area. In that time with his dad he learned everything about the business. In 1997, Jerry started AWS (Alternative Waste Services) with his family and then partnered with Waste Pro in 2010. AWS had grown to serve over 17,000 residential customers to include the City of Belleview. Jerry also owns Friends Recycling and has been working with the City of Ocala since 2003. Friends' Recycling is a C & D Landfill and presently handles the City of Ocala Yard Waste.

Joe Lourenco – Operations Manager, Waste Pro of Florida, Inc- Ocala Division

Joe just like his brother Jerry has been in the garbage business for many years. He started in 1973 with his dad's company. Joe then went on to start AWS with his brother in 1997 and has been an integral part providing the solid customer service that made AWS the company it became today. As with his brother Jerry, Joe wanted to stay in the business after the merger and is the operations manager for Waste Pro's Ocala location. Joe is committed to ensuring that all of his customers receive the best service in the industry.

S2L, Incorporated (S2Li) provides solid waste engineering services in support of Waste Pro. The firm, headquartered in Maitland, Florida, was founded by President Sam Levin, P.E., in 1997, whose 35+ years of solid waste engineering experience has been earned, for the most part, within the State of Florida. S2Li serves both private industry and public clients in addressing solid waste management and engineering requirements.

Services provided by S2Li include:

- Transfer Station and MRF permitting, design, construction services
- Landfill permitting, design, construction services
- Landfill horizontal and vertical expansions
- Landfill closure/park development
- Landfill gas management services
- Household hazardous waste collection centers
- Solid waste convenience center design and implementation
- Solid waste management planning
- Assessment of solid waste disposal impacts
- Solid waste facility operational assistance
- Liner CQA Services
- Procurement document preparation

- Capital projects planning
- Site master planning
- Preparation of water quality monitoring reports
- Forensic studies
- Third party engineering reviews
- Cost estimating and scheduling

Please visit the S2Li.com website for additional information

History Structure

Waste Pro of Florida, Inc. is a wholly owned subsidiary of Waste Pro USA, Inc. Both are privately owned Florida corporations. Waste Pro of Ocala is the Marion County/Ocala area division run by Gerald "Jerry" Lourenco. Jimmy Cinelli is the Regional Vice President responsible for and supporting the Waste Pro of Ocala division. Waste Pro is the only local Florida based company that has the capabilities, experience and reputation to provide the exceptionally high level recycling processing and marketing for Marion County.

Local Service Facility

James Cinelli – Regional Vice President
 Gerald "Jerry" Lourenco
 Waste Pro of Florida, Inc. 2101
 Division #120 – Ocala
 408 Cypress Road
 Ocala, FL 34472
 352-642-3100

Corporate Headquarters

John Jennings – President and CEO
 Robert Hyres – Executive Vice President
 Waste Pro USA, Inc
 West S.R. 434, Suite 301
 Longwood, FL 32779
 407-869-8800

Waste Pro of Florida is the fastest growing solid waste and recycling company in the Southern United States. Waste Pro now has over 2,600 employees with over 1,400 collection vehicles serving over 1.5 million residences from 53 locations. Waste Pro has over 125 municipal contracts, to add over 25 county school boards, and many county drop-off collection sites such as this contract. A full listing of our municipal references is included and we welcome you to call them for a reference about our superior service level.

Waste Pro has 8 recycling facilities in the Southern United States that handles either Dual stream or Single Stream Recycling processing. Waste Pro has a MRF in Palatka, Manatee Counties to include the largest MRF in the Southeast in Birmingham.

Waste Pro is headed by a team of Florida waste professionals with 30 and more years of Florida experience. Our management team is unparalleled in Florida. When people in our industry think of the leaders and innovators in Florida the names of John Jennings, Bob Hyres and Jim Cinelli most often come to the top. Mr. Jennings over the 2011 summer

was inducted into the National Hall of Fame by the National Solid Waste Management Association. The highest award granted by the waste industry's leading association. Bob Hyres was formerly honored as the National Member of the Year of the NSWMA. Mr. Cinelli's expertise in recycling goes back three generations in his family.

Waste Pro and American Recycling

Waste Pro has a recycling Division called American Recycling which handles many high profile customers such as the Hartsfield-Jackson Atlanta International Airport, Turner Field, Orioles, Twins, Red Sox, Jacksonville Jaguars, FSU, UGA, and many others. American Recycling was founded in 1993 and was purchased by Waste Pro in 2007.



"Waste Pro's Green Guy"



Waste Pro Recycling carts at events



"Orioles Fan Can"

The City of Atlanta

Waste Pro is also serving the recyclables processing for the City of Atlanta at its Fulton Industrial Materials Recovery Facility by Six Flags over Georgia. The City of Atlanta alone brings in over 800 tons per month of Single Stream recyclables. Waste Pro processes over 1,200 tons per month in Single Stream and Dual Stream recycling collection from Cities, Counties and Businesses at the Atlanta/Fulton Industrial Facility

Waste Pro and American Recycling markets thousands of tons of recyclables each month throughout the continental US and to foreign markets. This gives us the best chance to provide the long term stability to ensure a successful partnership between Marion County and Waste Pro.

Palatka

Waste Pro currently sends all the recyclables it collects in Citrus and Marion County to its Palatka Materials Recovery Facility (MRF) located in Putnam County. Waste Pro has been operating the Palatka Facility since 2004 and has been expanding it ever since to except more materials.



Waste Pro's Palatka Facility



Loose and Baled Recyclables

Birmingham

Waste Pro's new 150,000 square foot Birmingham, Alabama Materials Recovery Facility was just completed in 2010 and is the largest Recycling facility in the Eastern US. Just like our Atlanta plants it processes both Dual and Single Stream Recyclables for domestic and international markets.



New Baler



Mezzanine and Sort Line

Sarasota / Manatee

Waste Pro of Sarasota/Manatee is located next to the Sarasota Airport in Manatee County. This Regional 30,000 sq ft facility is a regional office, vehicle maintenance and materials recovery facility (MRF). Waste Pro collects, processes, and markets from this facility material collected from residential curbside programs, county programs, school boards, and commercial business.



Tipping Floor - Sorted News & Office Paper



Baled Cans materials ready for market

Statements of Qualifications

FINANCIAL RESOURCES

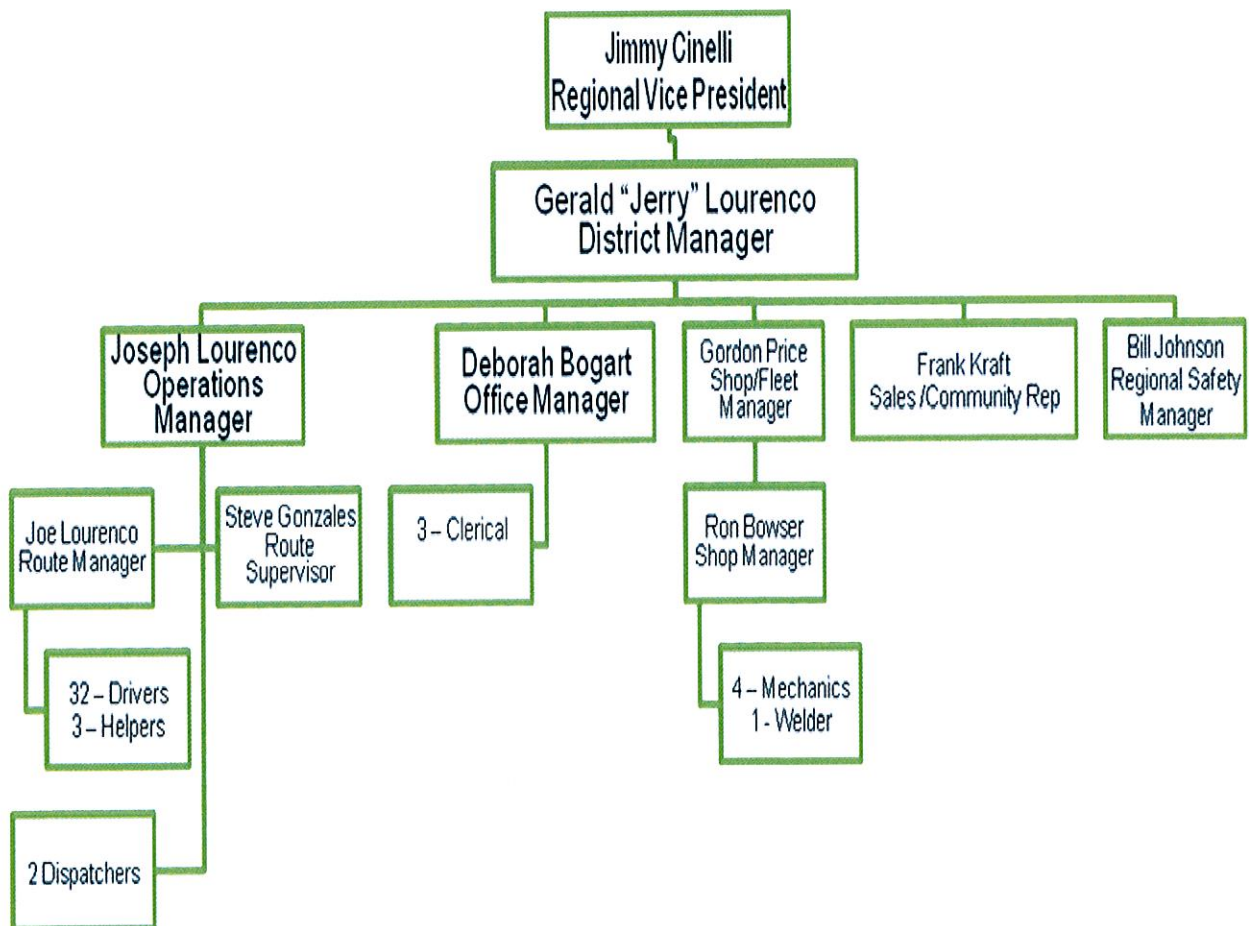
Waste Pro is a well established financially profitable company. Waste Pro has been featured twice now in the American Executive Magazine and numerous times in Waste Age and Waste and Recycling News magazines (copies enclosed). Waste Pro has a phenomenal history of growth and success rising from one to over one thousand waste and recycling collection vehicles. Enclosed is a summary copy of Waste Pro's latest audited financial statement and a letter from Bank of America outlining the available capital resources of Waste Pro. Waste Pro has kept bank debt at a lower level than industry standards and provides a great deal of growth capital from its own internal positive cash flow.

Waste Pro has expected revenues of over \$350 million in 2011 and has a large credit facility in place to fully fund any projects, acquisitions or expansions. Waste Pro just made a \$100 million commitment to invest in several Compressed Natural Gas (CNG) facilities throughout Florida.

TIMELINE OF WASTE PRO

Waste Pro USA, INC is a Florida corporation established October 31, 1986 and Waste Pro of Florida Inc. is a Florida Corporation established January 5, 2001. Waste Pro meets or exceeds all qualification requirements for any sized solid waste and recycling collection contract having been qualified and recommended for jurisdictions of up to 320,000 single family residences (Miami Dade County).

ORGANIZATIONAL CHART



Litigation

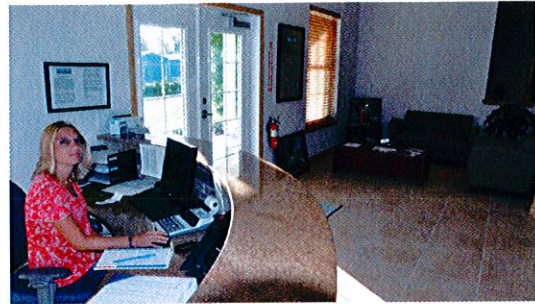
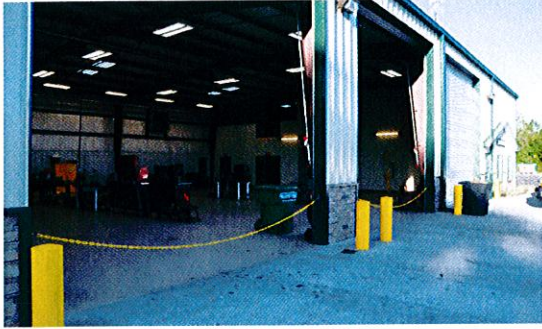
Waste Pro has never filed suit or been involved in any litigation with a municipality. Waste Pro has come to the defense of a municipality and defended the City of Hollywood in a lawsuit from another Solid Waste provider in 2009.

References

Municipal Contracts hauling solid waste/recycling--(others can be provided upon request)

1. Name and Title: Gates Castle – Public Utilities Director
Company Name: City of Sanibel Island
Address: 800 Dunlop Road, Sanibel, Florida 33957
Phone: 239-472-6397 Fax: 239-472-6041
E-mail Address: gcaslte@mysanibel.com
Contract Dates: 2005 to 2010
Hauling services for Recycling Center boxes either on a schedule or on call basis and deliver to the processing facility in Lee County
2. Name and Title: James S. Minor, Jr - Solid Waste Director
Company Name: Beaufort County Public Works
Address: 120 Shanklin Road, Beaufort, South Carolina 29906
Phone: 843-255-2800 Fax: 843-255-9435
Contract Dates: 2010 to Present
E-mail Address: jmionor@bcgov.net
Hauling services for Recycling Center boxes either on a schedule or on call basis and transportation to the area processing facility.
3. Name and Title: Lindsey Sampson – Utilities Director
Company Name: Lee County
Address: 10500 Buckingham Rd, Fort Myers, Florida 33913
Phone: 239-338-3302 Fax: 239-229-5766
Contract Dates: 2005 to Present
E-mail Address: sampsolj@leegov.com
Hauling services in Lee County the sites were Dual Stream Recycling up until 2010 when the processing facility converted to Single Stream Recycling.

Waste Pro is providing an extensive list of municipal references in this section that does not include all the School Board or County Convenience Center hauling contracts for there are many. Waste Pro processes recyclables for local counties such as: Putnam, St Lucie, Flagler, St Johns, and Manatee Counties.



REFERENCES

Similar Florida references include:

City of Port St. Lucie

Residential Garbage
Residential Yard Waste
Residential Recycling
Commercial Front Load
Commercial Roll Off

Mary Ann Berillo
Public Works Dir.
Port St. Lucie
450 SW Thornhill Dr.
P St. Lucie, FL 33905
Ph. 772/344-4042
Fax 772/871-5248

Email deliam@cityofpsl.com

Commercial Container Count 1,042
Residential Dwelling Count 61,270

Annual Bill \$20,056,000

Putnam County

Residential Garbage
Residential Yard Waste
Residential Recycling

Steve Nataline
Sanitation Director
Putnam County
P.O. Box 2499
Palatka, FL 32178
Ph. 386/329-0395
Fax 386/329-0486

Email sanitation@putnam.fl.com

Residential Dwelling Count 29,400

Annual Bill \$3,428,000

City of Tallahassee

Residential Garbage
Residential Recycling
Residential Yard Waste

Reginald Ofuani
Solid Waste Manager
City of Tallahassee
300 S. Adams Street
Tallahassee, FL 32301
Ph. 850/891-5450
Fax 850/891-8669

Email reginald.ofuani@talgov.com

Residential Dwelling Count 47,000

Annual Bill \$5,077,000

City of Daytona Beach

Residential Garbage
Residential Yard Waste
Residential Recycling
Commercial Front Load
Commercial Roll Off

Ron McLemore
Public Works Mgr.
Daytona Beach
P.O. Box 2451
Daytona Beach, FL
32115
Ph. 386/671-8000
Fax 386/671-8015

Commercial Container Count 1,200
Residential Dwelling Count 16,400

Annual Bill \$7,488,000

City of Deltona

Residential Garbage
Residential Yard Waste
Residential Recycling

Charlene Runge
Code Enforcement
City of Deltona
2345 Providence
Blvd.
Deltona, FL 32725
Ph. 386/490-5729
Fax 386/878-8501

Residential Dwelling Count 33,804

Annual Bill \$3,801,600

City of Hollywood

Residential Garbage
Residential Yard Trash
Residential Recycling

Greg Turek
Public Works Dir.
City of Hollywood
P.O. Box 229045
Hollywood, FL
33022
Ph. 954/921-3211
Fax 954/921-3233

Residential Dwelling Count 32,000

Annual Bill \$5,140,000



BID DOCUMENTS CHECKLIST OF ITEMS REQUIRED TO BE SUBMITTED

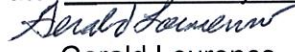
The following documents and forms in the following arrangement must accompany each bid or alternate bid submitted:

- Bid Cover Page. This is to be used as the first page of the ITB. This form must be fully completed and signed by an authorized officer of the vendor.
- Bid Document Checklist of Items Required to be Submitted.
- A separate sheet or sheets, clearly identified and numbered, of Exceptions or Deviations from the minimum specifications, must be attached to the Bid Form (if applicable).
- Proposer Certification / Addenda Acknowledgement Form.
- Statement of General Terms and Conditions.
- Disclosure of Subcontractors, Sub-consultants and Suppliers
- A sworn, notarized Statement of Contractor's Experience and Personnel.
- A sworn, notarized Drug Free Work Place Certificate must accompany each bid or alternate bid.
- One original bid, clearly labeled "Original"; three printed copies of the bid in its entirety; and one electronic version not password protected of the original submitted bid in its entirety.
- A Certificate of Insurability, acceptable to the County, shall accompany each bid or alternate bid, in the amounts as prescribed by State and Sumter County BOCC
 - Liability Insurance: The submitter shall purchase and maintain such insurance as will protect him/her from claims which may arise out of or result from the vendor's operations under the terms and conditions of the Bid. Liability insurance shall be obtained at the vendor's expense and in his/her name as the insured, which Certificate shall show Sumter County Board of County Commissioners as additional name insured. Liability insurance shall be provided on a form approved by Sumter County Board of County Commissioners and shall include endorsements for contractual liability and such other endorsements appropriate for the work required by this Bid as may be required by the Sumter County BOCC. The limit of liability for this coverage shall not be less than \$1,000,000 single event limit.
 - Automobile Liability Insurance covering all automobiles and trucks the vendor may use in connection with this Bid. The limit of liability for this coverage shall not be less than \$500,000 CSL per occurrence for bodily injury and property damage. This is to include owned, hired, and non-owned vehicles.
 - Workers' Compensation Insurance, as required by the State of Florida.

All insurance policies shall be written on companies authorized to do business in the State of Florida and satisfactory to the Sumter County BOCC. Prior to commencing

services pursuant to the award of this bid, the Contractor shall furnish to the Sumter County BOCC certificates of insurance showing the required coverage has been procured and paid for in advance. Within thirty (30) days prior to expiration, the Contractor shall provide the Sumter County BOCC with proof that required coverage has been extended.

Date: 27 February 2012


I, Gerald Lourenco (name), an authorized officer of Waste Pro of Florida, Inc.
(company/vendor), confirm that the above listed documents are provided in our company's bid
being submitted to Sumter County and confirm I have read and understand the ITB document in
its entirety.

PROPOSER'S CERTIFICATION

Submit To: Sumter County Board of County Commissioners 7375 Powell Road Wildwood, FL 34785 Phone 352-689-4435 Fax 352-689-4436		SUMTER COUNTY BOARD OF COUNTY COMMISSIONERS INVITATION TO BID (ITB) CERTIFICATION AND ADDENDA ACKNOWLEDGMENT											
DUE DATE: February 27, 2012	DUE TIME: 11:00 a.m.	ITB # 004-0-2012/AT											
TITLE: Sumter County On-Call Hauling Transportation Services													
VENDOR NAME: Waste Pro of Florida, Inc		PHONE NUMBER: 352-624-3100											
VENDOR MAILING ADDRESS: P.O. Box 1267		FAX NUMBER: 352-680-0925											
CITY/STATE/ZIP: Bellevue, Florida 34421		E-MAIL ADDRESS: glourenco@wasteprousa.com											
<p>"I, the undersigned, certify that I have reviewed the addenda listed below (list all addenda received to date). I understand that timely commencement will be considered in award of this ITB and that cancellation of award will be considered if commencement time is not met, and that untimely commencement may be cause for assessment of liquidated damages claims. I further certify that the services will meet or exceed the ITB requirements. I, the undersigned, declare that I have carefully examined the ITB, specifications, terms and conditions as applicable for this Request, and that I am thoroughly familiar with all provisions and the quality and type of coverage and services specified. I further declare that I have not divulged, discussed, or compared this ITB with any other Offeror and have not colluded with any Offerors or parties to an ITB whatsoever for any fraudulent purpose."</p>													
<table style="width: 100%; border: none;"> <tr> <td style="border-bottom: 1px solid black; width: 20%;">Sign-In Sheet 2-14-12</td> <td style="border-bottom: 1px solid black; width: 20%;">#1 & 2 Q&A 2-14-2012</td> <td style="border-bottom: 1px solid black; width: 20%;"></td> <td style="border-bottom: 1px solid black; width: 20%;"></td> <td style="border-bottom: 1px solid black; width: 20%;"></td> </tr> <tr> <td style="text-align: center;">Addendum #</td> <td style="text-align: center;">Addendum #</td> <td style="text-align: center;">Addendum #</td> <td style="text-align: center;">Addendum #</td> <td style="text-align: center;">Addendum #</td> </tr> </table>				Sign-In Sheet 2-14-12	#1 & 2 Q&A 2-14-2012				Addendum #	Addendum #	Addendum #	Addendum #	Addendum #
Sign-In Sheet 2-14-12	#1 & 2 Q&A 2-14-2012												
Addendum #	Addendum #	Addendum #	Addendum #	Addendum #									
<p>"I certify that this quote is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting an ITB for the same material, supplies, equipment or services and is in all respects fair and without collusion or fraud. I agree to abide by all conditions of this ITB and certify that I am authorized to sign this response and that the offer is in compliance with all requirements of the ITB, including but not limited to certification requirements. In conducting offers with an agency for Sumter County Board of County Commissioners (BOCC), respondent agrees that if this bid is accepted, the respondent will convey, sell, assign, or transfer to the Sumter County BOCC all rights, title and interest in and to all causes of action it may now or hereafter acquire under the anti-trust laws of the United States for price fixing relating to the particular commodities or services purchased or acquired by the COUNTY. At the Sumter County BOCC discretion, such assignment shall be made and become effective at the time the purchasing agency renders final payment to the respondent."</p>													
Gerald Lourenco / Division Manager Authorized Agent Name, Title (Print)		 Authorized Signature											
		2-24-2012 Date											
<i>This form must be completed and returned with your Submittal</i>													

STATEMENT OF TERMS AND CONDITIONS

PUBLIC ENTITY CRIME: A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a Bid/Bid on a contract to provide any goods or services to a public entity, for the construction or repair of a public building or public work, may not submit Bids/Bids on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.

INDEMNIFICATION: The Contractor agrees to indemnify and hold harmless Board of Sumter County Commissioners, and their elected officials, employees and volunteers from and against all claims, losses and expenses, including legal costs, arising out of or resulting from, the performance of this contract, provided that any such claims, damage, loss of expenses is attributed to bodily injury, sickness, disease, personal injury or death, or to injury to or destruction of tangible property including the loss or loss of use resulting there from and is caused in whole or in part by any negligent act or omission of the tenant.

PROHIBITION OF LOBBYING: During the black out period which is, the period between the time the submittals for Invitation to Bid or the Request for Bid, or Qualifications, or information, as applicable, are received at Contracts / Purchasing and the time the Board awards the contract, no proposer, no lobbyist, principal, or other person may lobby, on behalf of a competing party in a particular procurement matter, any member of the Board, or any Board employee other than the Financial Services Manager. Violation of this provision may result in disqualification of violating party. All questions regarding this Request for Bid (RFP) or Invitation to Bid (BID) must be submitted in writing to the Board's Financial Services Manager.

ANTI TRUST LAWS: By submission of a signed RFP or BID, the successful Vendor acknowledges compliance with all antitrust laws of the United States and the State of Florida, in order to protect the public from restraint of trade, which illegally increases prices.

CONFLICT OF INTEREST: The award of the contract hereunder is subject to the provisions of Chapter 112 of the Florida Statutes. Vendors shall disclose the name of any Officer, Director, Partner, Associate, or Agent who is also an Officer, Appointee, or Employee of any of the Boards at the time of the RFP or BID, or at the time of occurrence of the Conflict of Interest thereafter.

INTERPRETATION, CLARIFICATIONS AND ADDENDA: No oral interpretations will be made to any vendor as to the meaning of the RFP/BID Contract Documents. Any inquiry or request for interpretation received by the Financial Services Manager before the date listed herein will be given consideration. All such changes or interpretations will be made in writing in the form of an addendum and, if issued, will be distributed at or after the Pre-Bid/Pre-Bid Conference, mailed or sent by available or electronic means to all attending prospective Submitters prior to the established RFP/BID opening date. Each Vendor shall acknowledge receipt of such addenda in the space provided. In case any Proposer/Bidder fails to acknowledge receipt of such addenda or addendum, his offer will nevertheless be construed as though it had been received and acknowledged and the submission of his bid will constitute acknowledgment of the receipt of same. All addenda are a part of the RFP/BID FORMS and each Proposer/Bidder will be bound by such addenda, whether or not received by him. It is the responsibility of each proposer/bidder to verify that he has received all addenda issued before RFP's/BID's are opened. In the case of unit price items, the quantities of work to be done and materials to be furnished under this RFP/BID Contract are to be considered as approximate only and are to be used solely for the comparison of RFP's/BID's received. The Board and/or his CONSULTANT do not expressly or by implication represent that the actual quantities involved will correspond exactly therewith; nor shall the Vendor plead misunderstanding or deception because of such estimate or quantities of work performed or material furnished in accordance with the Specifications and/or Drawings and other Bid/Bid Documents, and it is understood that the quantities may be increased or diminished as provided herein without in any way invalidating any of the unit or lump sum prices bid.

GOVERNING LAWS AND REGULATIONS: The vendor is required to be familiar with and shall be responsible for complying with all federal, state and local laws, ordinances, rules and regulations that in any manner affect the work.

PROPRIETARY/CONFIDENTIAL INFORMATION: Vendors are hereby notified that all information submitted as part of, or in support of RFP's/BID's, will be available for public inspection ten days after opening of the RFP's/BID's or until a short list is recommended whichever comes first, in compliance with Chapter 119, and 287 of the Florida Statutes. Any person wishing to view the RFP's/BID's must make an appointment by calling the Financial Services Manager at (352) 689-4400. All RFP's/BID's submitted in response to this solicitation become the property of the Board. Unless information submitted is proprietary, copy written, trademarked, or patented, the Board reserves the right to utilize any or all information, ideas, conceptions, or portions of any RFP/BID, in its best interest.

TAXES: The Board of Sumter County Commissioners is exempt from any taxes imposed by the State and/or Federal Government. Exemption certificates will be provided upon request.

NON-COLLUSION DECLARATION: By signing this RFP/BID, all Vendors shall affirm that they shall not collude, conspire, connive or agree, directly or indirectly, with any other Proposer, firm, or person to submit a collusive or sham Bid in connection with the work for which their RFP/BID has been submitted; or to refrain from Bidding in connection with such work; or have in any manner, directly or indirectly, sought by person to fix the price or prices in the RFP/BID or of any other Bidder, or to fix any overhead, profit, or cost elements of the RFP/BID price or the RFP/BID price of any other Bidder, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against any other Bidder, or any person interested in the proposed work.

PROPOSER RESPONSIBILITY: Invitation by the Boards to vendors is based on the recipient's specific request and application to DemandStar by Onvia at www.DemandStar.com [(800) 711-1712] or as the result of response by the public to the legal advertisements required by State law. Firms or individuals submit their responses on a voluntary basis, and therefore are not entitled to compensation of any kind.

OWNERSHIP OF SUBMITTALS: All responses, inquiries or correspondence relating to or in reference to this RFP/BID, and all other reports, charts, displays, schedules, exhibits and other documentation submitted by the vendors will become the property of the Board. Reference to literature submitted with a previous RFP/BID will not relieve the Bidder from including any required documents with this RFP/BID.

EXAMINATION OF BID DOCUMENTS: Each Bidder shall carefully examine the RFP/BID Document to ensure all pages have been received, all drawings and/or Specifications and other applicable documents are included, and shall inform himself thoroughly regarding any and all conditions and requirements that may in any manner affect cost, progress or performance of the work to be performed under the Contract. Ignorance on the part of the CONTRACTOR will in no way relieve him of the obligations and responsibilities assumed under the Contract.

VENDOR RESPONSIBILITY: Vendors are fully and completely responsible for the labeling, identification and delivery of their submittals. The Financial Services Manager will not be responsible for any mislabeled or misdirected submissions, nor those handled by delivery persons, couriers, or the US Postal Service.

DRUG FREE WORKPLACE: All Proposers/Bidders shall submit the enclosed, duly signed and notarized form entitled "Drug Free Workplace Certificate". The Drug Free Workplace Vendor shall have the burden of demonstrating that his program complies with Section 287.087 of the Florida Statutes, and any other applicable state law.

BOARD OF SUMTER COUNTY COMMISSIONERS, are political subdivisions of the State of Florida, and reserve the right to reject any and/or all submittals, reserve the right to waive any informalities or irregularities in the examination process, and reserve the right to award contracts and/or in the best interest of the Boards. Submittals not meeting stated minimum terms and qualifications may be rejected by the Boards as non-responsive. The Boards reserve the right to reject any or all submittals without cause. The Boards reserves the right to reject the submission of any Vendor in arrears or in default upon any debt or contract to the Boards, or who has failed to perform faithfully any previous contract with the Boards or with other governmental agencies.

PUBLIC RECORDS LAW: Correspondence, materials and documents received pursuant to this RFP/BID become public records subject to the provisions of Chapter 119, Florida Statutes.

VERIFICATION OF TIME: Nextel time is hereby established as the Official Time of the Boards.

PREPARATION OF BIDS/BIDS:

Signature of the Bidder: The Bidder must sign the RFP/BID FORMS in the space provided for the signature. If the Proposer/Bidder is an individual, the words "doing business as _____," must appear beneath such signature. In the case of a partnership, the signature of at least one of the partners must follow the firm name and the words, "Member of the Firm" should be written beneath such signature. If the Proposer/Bidder is a corporation, the title of the officer signing the RFP/BID on behalf of the corporation must be stated and evidence of his authority to sign the RFP/BID must be submitted. The Proposer/Bidder shall state in the RFP/BID FORMS the name and address of each person interested therein.

Basis for Bidding: The price proposed for each item shall be on a lump sum or unit price basis according to specifications on the RFP/BID FORM. The proposed prices shall remain unchanged for the duration of the Contract and no claims for cost escalation during the progress of the work will be considered, unless otherwise provided herein.

Total Proposed Price/Total Contract Sum Proposed: If applicable, the total price bid for the work shall be the aggregate of the lump sum prices proposed and/or unit prices multiplied by the appropriate estimated quantities for the individual items and shall be stated in figures in the appropriate place on the RFP/BID FORM. In the event that there is a discrepancy on the RFP/BID FORM due to unit price extensions or additions, the corrected extensions and additions shall be used to determine the project bid amount.

TABULATION: Those wishing to receive an official tabulation of the results of the opening of this RFP/BID are to submit a self-addressed, stamped business size (No. 10) envelope, prominently marked on the front lower left side, with the RFP identification. Tabulation requested by telephone, fax or electronic media will not be accepted.

OBLIGATION OF WINNING BIDDER: The contents of the RFP/BID of the successful proposer/bidder will become contractual obligations if acquisition action ensues. Failure of the successful Proposer/Bidder to accept these obligations in a contract may result in cancellation of the award and such vendor may be removed from future participation.

AWARD OF BID: It is the Boards' intent to select a vendor within sixty (60) calendar days of the deadline for receipt of Bids/Bids. However, Bids/Bids must be firm and valid for award for at least ninety (90) calendar days after the deadline for receipt of the RFP/BID.

ADDITIONAL REQUIREMENTS: The firms shall furnish such additional information as the Boards may reasonably require. This includes information which indicates financial resources as well as ability to provide the services. The Boards reserve the right to make investigations of the qualifications of the firm as it deems appropriate.

PREPARATION COSTS: The Boards shall not be obligated or be liable for any costs incurred by Proposers/Bidders prior to issuance of a contract. All costs to prepare and submit a response to this RFP/BID shall be borne by the Proposer/Bidder.

TIMELINESS: All work will commence upon authorization from the Boards' representative (Financial Services Manager). All work will proceed in a timely manner without delays. The Contractor shall commence the work UPON RECEIPT OF NOTICE TO PROCEED and/or ORDER PLACED (PURCHASE ORDER PRESENTED), and shall deliver in accordance to the terms and conditions outlined and agreed upon herein.

DELIVERY: All prices shall be FOB Destination, Sumter County, Florida, inside delivery unless otherwise specified.

ADDITIONAL SERVICES/PURCHASES BY OTHER PUBLIC AGENCIES ("PIGGY-BACK"):

The Vendor by submitting a Bid acknowledges that other Public Agencies may seek to "Piggy-Back" under the same terms and conditions, during the effective period of any resulting contract – services and/or purchases being offered in this Bid, for the same prices and/or terms proposed. Vendor has the option to agree or disagree to allow contract Piggy-Backs on a case-by-case basis. Before a Public Agency is allowed to Piggy-Back any contract, the Agency must first obtain the vendor's approval – without the vendor's approval, the seeking Agency cannot Piggy-Back.

PLANS, FORMS & SPECIFICATIONS: Bid Packages are available from the Financial Services Manager. These packages are available for pickup or by mail. If requested to mail, the Proposer/Bidder must supply a courier account number (UPS, FedEx, etc). Proposers/Bidders are required to use the official RFP/BID FORMS, and all attachments itemized herein, are to be submitted as a single document. Any variation from the minimum specifications must be clearly stated on the RFP/BID FORM and/or Exceptions/Deviations Sheet(s). Only one set of plans, forms, and specifications will be furnished each company or corporation interested in submitting a bid/bid. RFP/BID FORM documents for this project are free of charge and are available on-line and are downloadable (vendor must pay any DemandStar fees or any shipping).


MANUFACTURER'S NAME AND APPROVED EQUIVALENTS: Any manufacturer's names, trade names, brand names, information and/or catalog numbers listed in a specification are for information and not intended to limit competition unless otherwise indicated. The Proposer/Bidder may offer any brand for which he is an authorized representative, which meets or exceeds the RFP/BID specification for any item(s). If RFP's/BID's are based on equivalent products, indicate on the RFP/BID FORM the manufacturer's product name and literature, and/or complete specifications. Reference to literature submitted with a previous RFP/BID will not satisfy this provision. The Proposer/Bidder shall explain in detail the reason(s) why the proposed equivalent will meet the specifications and not be considered an exception thereto. RFP's/BID's which do not comply with these requirements are subject to rejection. RFP's/BID's lacking any written indication of intent to quote an alternate brand will be received and considered in complete compliance with the specifications as listed on the RFP/BID FORM. The Financial Services Manager is to be notified, in writing, of any proposed changes in materials used, manufacturing process, or construction. However, changes shall not be binding upon the Boards unless evidenced by a Change Notice issued and signed by the Financial Services Manager, or designated representative.

QUANTITIES: The quantities as specified in this RFP/BID are estimates only and are not to be construed as guaranteed minimums.

SAMPLES: Samples of items, when called for, shall be furnished free of expense, and if not destroyed may, upon request, be returned at the Proposer's/Bidder's expense. Each sample shall be labeled with the Proposer's/Bidder's name, manufacturer brand name and number, RFP/BID number and item reference. Samples of successful Proposer's/Bidder's items may remain on file for the term of the contract. Request for return of samples shall be accompanied by instructions which include shipping authorization and must be received at time of opening. Samples not returned may be disposed of by the Boards within a reasonable time as deemed appropriate.

DOCUMENT RE-CREATION: Vendor may choose to re-create any document(s) required for this solicitation, but must do so at his own risk. All required information in the original Board format must be included in any re-created document. Submittals may be deemed non-responsive if required information is not included in any re-created document.

ACKNOWLEDGED:


(Signature and Date)

This document must be completed and returned with your Submittal

DISCLOSURE OF SUBCONTRACTORS, SUBCONSULTANTS AND SUPPLIERS

SUBCONTRACTOR LICENSE INFORMATION MUST BE SUBMITTED WITH THE ITB, IN ORDER FOR SUMTER COUNTY TO VERIFY THAT THE SUBCONTRACTOR ARE IN FACT LICENSE PERFORM THEIR TRADE SCOPE OF WORK.

Name of Firm Submitting Bid:

Waste Pro of Florida, Inc

(Print or Type)

Name of Person Submitting Bid:

Gerald Lourenco / Division Manager

(Print or Type)

Please list all Subcontractors, or Material \ Equipment Suppliers to be used in connection with performance of this contract. Attach additional sheets as necessary.

Name of Firm or Agency: Not Applicable

Address:

Telephone:

Contractor's License number

Contact Name / Title:

Name of Firm or Agency:

Address:

Telephone:

Contractor's License number

Contact Name / Title:

Name of Firm or Agency:

Address:

Telephone:

Contractor's License number

Contact Name / Title:

Name of Firm or Agency:

Address:

Telephone:

Contractor's License number

Contact Name / Title:

Name of Firm or Agency:

Address:

Telephone:

Contractor's License number

Contact Name / Title:

Name of Firm or Agency:

Address:

Telephone:

Contractor's License number

This document must be completed and returned with your Submittal

STATEMENT OF CONTRACTOR'S EXPERIENCE AND PERSONNEL

(Contractor may also provide any supplemental company or personnel information that will assist the Selection Committee in evaluating your bid).

CONTRACTOR: Waste Pro of Florida, Inc

DATE: 2-24-2012

1. How many years has your organization been in business as a general contractor under your present business name? 11 Years

2. List all previous business names of your organization:
None

3. How many years experience in general contracting? 11
Prime Contractor _____ Subcontractor _____

4. List all officers and directors of your organization:

NAME	POSITION/TITLE
<u>Please See Attached Executive Summary</u>	

5. Have you ever failed to complete any work awarded to you in the last 3 years?
Yes _____ No ☒. If yes, where and why?

EXPERIENCE

1. Describe any experience of the principal individuals (Foremen, Superintendents, etc.) who are responsible for the actual general contracting work of your organization?

Please See Attached Experience and References

Name	Position
Type of Work	Yrs. Experience Yrs. With Firm

Name	Position
Type of Work	Yrs. Experience Yrs. With Firm

Name	Position
Type of Work	Yrs. Experience Yrs. With Firm

Name	Position
Type of Work	Yrs. Experience Yrs. With Firm

Name	Position
Type of Work	Yrs. Experience Yrs. With Firm

2. List/describe five (5) construction contracts that you currently have.

Please See Attached References and Experience	
Project	Location
Date	Contract Amount
Project Architect Contact Name and Phone Number	
Owner's Contact Name and Phone Number	

Project	Location
Date	Contract Amount
Project Architect Contact Name and Phone Number	
Contact Name and Phone Number	

Project	Location
Date	Contract Amount
Project Architect Contact Name and Phone Number	
Contact Name and Phone Number	

Project	Location
Date	Contract Amount
Project Architect Contact Name and Phone Number	
Contact Name and Phone Number	

Project	Location
Date	Contract Amount
Project Architect Contact Name and Phone Number	
Contact Name and Phone Number	

CONTRACTOR'S AFFIDAVIT

State of Florida

County of Marion

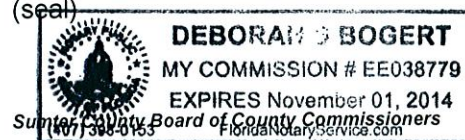
Before me personally appeared Gerald Lorenzo who is (title) DIVISION Manager
 of (the company described herein) WASTE PRO OF FLORIDA INC. being duly sworn, deposes and say that the foregoing statements are a true and accurate statement of the position of said organization as of the date thereof, and, that the statements and answers to the foregoing experience questionnaire are correct and true as of the date of this affidavit; and, that he/she understands that intentional inclusion of false, deceptive, or fraudulent statements of this application constitutes fraud; and, agrees to furnish any pertinent information requested by The Sumter County Board of County Commissioner deemed necessary to verify the statements made in this application or regarding the ability, standing and general reputation of the applicant.

Personally Known ☒ or Produced Identification _____Sworn to and subscribed before me this 24th day of February, 2012

Deborah S. Bogert
 NOTARY PUBLIC - STATE OF FLORIDA
 (Signature of Notary Public)

DEBORAH S BOGERT
 (Print Name of Notary Public)

(seal)



DRUG FREE WORKPLACE CERTIFICATE

I, the undersigned, in accordance with Florida Statute 287.087, hereby certify that,

Waste Pro of Florida, Inc.
(print or type name of firm)

- Publishes a written statement notifying that the unlawful manufacture, distribution, dispensing, possession or use of a controlled substance is prohibited in the workplace named above, and specifying actions that will be taken against violations of such prohibition.
- Informs employees about the dangers of drug abuse in the work place, the firm's policy of maintaining a drug free working environment, and available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug use violations.
- Gives each employee engaged in providing commodities or contractual services that are under proposal or bid, a copy of the statement specified above.
- Notifies the employees that as a condition of working on the commodities or contractual services that are under proposal or bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, please or guilty or nolo contendere to, any violation of Chapter 1893, or of any controlled substance law of the State of Florida or the United States, for a violation occurring in the work place, no later than five (5) days after such conviction, and requires employees to sign copies of such written (*) statement to acknowledge their receipt.
- Imposes a sanction on, or requires the satisfactory participation in, a drug abuse assistance or rehabilitation program, if such is available in the employee's community, by any employee who is so convicted.
- Makes a good faith effort to continue to maintain a drug free work place through the implementation of the drug free workplace program.
- "As a person authorized to sign this statement, I certify that the above named business, firm or corporation complies fully with the requirements set forth herein".

David L. Leinen
Authorized Signature

2/24/12
Date Signed

State of: Florida

County of: Marion

Sworn to and subscribed before me this 24th day of February, 2012

Personally known ✓ or Produced Identification _____
(Specify Type of Identification)

Deborah S. Bogert
Signature of Notary

My Commission Expires 11/1/14



STATEMENT OF "NO BID"
ITB # 004-0-2012/AT

If you do not intend to submit a bid for this project, please complete and return this form prior to date shown for receipt of bids to: Sumter County BOCC, 7375 Powell Road, Suite 206, Wildwood, FL 34785. Attn: Mrs. Amanda Taylor

We, the undersigned, have declined to submit a bid for your **ITB # 004-0-2012/AT Sumter County On-Call Hauling Transportation Services** for the following reasons:

- _____ Specifications are too "tight", i.e. geared toward one brand or manufacturer only (please explain reason below)
- _____ Insufficient time to respond to Request for Bid.
- _____ We do not offer this product/s or equivalent.
- _____ Remove us from your vendor's list for this commodity or service.
- _____ Our product schedule would not permit us to perform to specifications.
- _____ Unable to meet specifications.
- _____ Unable to meet insurance requirements.
- _____ Specifications unclear (please explain below).
- _____ Competition restricted by pre-approved owner standards.
- _____ Other (please specify below or attach a separate sheet).

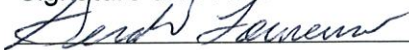
Remarks:
Not applicable.

"We understand that if this "No Bid" letter is not executed and returned, our name may be deleted from the list of qualified proposers for the owner for future projects or commodities."

Company Name: Waste Pro of Florida, Inc.

Address: 408 Cypress Road, Ocala, Florida 34472

Signature and Title:



/ Division Manager

Telephone Number 352-624-3100 Date 2-24-2012

1. No responsibility will attach to the Board Bid Officer in the event of premature opening of a bid not properly addressed and identified.
2. All such documents are available for inspection in accordance with F.S. 119 / HB 7223.
3. Deadline for Receipt of Bids: Bids received prior to the hour of opening will be kept securely unopened. The officer whose duty it is to open the bids will designate when the specified hour has arrived and no bid received thereafter will be accepted or considered. Telegraphic bids will not be given consideration.
4. Subcontracts: The contractor will, in all cases be fully responsible and liable for all work and operations performed by any of his subcontractors.
5. Licenses and Permits: All licenses and permits as are required for any of the operations under this contract must be procured by the contractor and all such operations will be subject to the regulations established by the issuing agency. **THE CONTRACTOR IS RESPONSIBLE FOR THE SAFETY OF HIS PERSONNEL, EQUIPMENT AND THE PUBLIC AT ALL TIMES FOR THE DURATION OF THIS CONTRACT.**
6. The contract shall be in force for one (1) year with the option for two - one year (365 calendar days) extension(s) subsequent to the mutual approval by the OWNER and the FIRM.
7. All Bid Unit prices shall be effective for the contract period which is 365 calendar days.
8. The firm at the request of the Owner shall submit new unit prices (if needed) to facilitate the optional contract extensions.

SERVICE SECTIONS

SERVICE 1

Provide pricing with a response time within 24 hours of being contacted, to provide transportation of construction and demolition debris (C&D) and yard waste, including tree trimmings, in a 40 cubic yard container provided by Sumter County Solid Waste from the Sumter County Solid Waste CDA Facility located at 835 CR 529, Lake Panasoffkee, Florida 33538 to the designated disposal facility of Sumter Recycling (AMCS), located at 453 CR 489, Lake Panasoffkee, Florida 33538. The haul cost is \$149.75 per 40 cubic yard container/round trip.

The contractor will ensure the loads will remain in tact and that there are no additions and/or deletions to the loads from the time they depart the Sumter County CDA Facility until they are tipped at the designated location. Upon tipping at the designated location, the independent contractor shall provide Sumter County Solid Waste with a trip ticket which shows the date, time, quantity, material type and location of where the debris was tipped.

SERVICE 2

Provide pricing with a response time within 24 hours of being contacted, to provide transportation of solid waste, in a 40 cubic yard container and/or 30 yard compactor bins, provided by Sumter County Solid Waste from the Sumter County Solid Waste CDA Facility located at 835 CR 529, Lake Panasoffkee, Florida 33538 to the designated disposal facility of Sumter Sanitation, located at 8556 NE 44th Drive, Wildwood, Florida

34785. The haul cost is \$149.75 per 40 cubic yard container and/or 30 yard compactor bins/round trip.

The contractor will ensure the loads will remain in tact and that there are no additions and/or deletions to the loads from the time they depart the Sumter County CDA Facility until they are tipped at the designated location. Upon tipping at the designated location, the independent contractor shall provide Sumter County Solid Waste with a trip ticket which shows the date, time, quantity, material type and location of where the debris was tipped.

SERVICE 3

Provide pricing with a response time within 24 hours of being contacted, to provide transportation of waste car and semi-truck tires, in a 40 cubic yard container, provided by Sumter County Solid Waste from the Sumter County Solid Waste CDA Facility located at 835 CR 529, Lake Panasoffkee, Florida 33538 to the designated disposal facility of Global Tire Recycling, located at 1201 Industrial Drive, Wildwood, Florida 34785. The haul cost is \$149.75 per 40 cubic yard container/round trip.

The contractor will ensure the loads will remain in tact and that there are no additions and/or deletions to the loads from the time they depart the Sumter County CDA Facility until they are tipped at the designated location. Upon tipping at the designated location, the independent contractor shall provide Sumter County Solid Waste with a trip ticket which shows the date, time, quantity, material type and location of where the debris was tipped.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

2/20/2012

PRODUCER (407)898-2211 FAX: (407)898-1850
Closson Insurance Agency, LLC
P.O. Box 547275

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

Orlando FL 32854-7275
INSURED Waste Pro USA Inc. Waste Pro of FL Inc.
Waste Pro of GA Inc. Waste Pro of SC Inc.
Waste Pro of NC Inc. Waste Pro of AL Inc.
Waste Pro of MS Inc. Waste Pro of LA Inc.
2101 W SR434 Ste305 Longwood, FL 32779

INSURERS AFFORDING COVERAGE	NAIC #
INSURER A: Liberty Mutual Insurance Co	23035
INSURER B: Liberty Insurance Corporation	42404
INSURER C: Chartis Specialty Insurance	26993
INSURER D: American Guarantee & Liability	26247
INSURER E: Lexington Insurance Company	10437

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR ADD'L LTR INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY	TB2-621-093780-022	1/1/2012	1/1/2013	EACH OCCURRENCE \$ 1,000,000
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY				DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000
	<input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR				MED EXP (Any one person) \$ 5,000
	<input checked="" type="checkbox"/> blanket add'l ins.				PERSONAL & ADV INJURY \$ 1,000,000
	<input checked="" type="checkbox"/> blanket waiver				GENERAL AGGREGATE \$ 2,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:				PRODUCTS - COMP/OP AGG \$ 2,000,000
	<input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC				
A	AUTOMOBILE LIABILITY	AS2-621-093780-012	1/1/2012	1/1/2013	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	<input checked="" type="checkbox"/> ANY AUTO				BODILY INJURY (Per person) \$
	<input type="checkbox"/> ALL OWNED AUTOS				BODILY INJURY (Per accident) \$
	<input type="checkbox"/> SCHEDULED AUTOS				PROPERTY DAMAGE (Per accident) \$
	<input checked="" type="checkbox"/> HIRED AUTOS				AUTO ONLY - EA ACCIDENT \$
	<input checked="" type="checkbox"/> NON-OWNED AUTOS				OTHER THAN AUTO ONLY: EA ACC \$
	<input checked="" type="checkbox"/> blanket add'l ins.				AGG \$
	<input checked="" type="checkbox"/> blanket waiver				
E	GARAGE LIABILITY				EACH OCCURRENCE \$ 25,000,000
	<input type="checkbox"/> ANY AUTO				AGGREGATE \$ 25,000,000
					\$
D	EXCESS / UMBRELLA LIABILITY	AEC4891941-00 (insurer D)	1/1/2012	1/1/2013	\$
	<input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE				\$
					\$
B	DEDUCTIBLE	013510205 (insurer E)	1/1/2012	1/1/2013	\$
	<input checked="" type="checkbox"/> RETENTION \$ 10,000				\$
					\$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY	FL=Self Insured/excess EW7-62N-093780-051 WA5-62D-093780-041	11/6/2011	11/6/2012	<input checked="" type="checkbox"/> WC STATUTORY LIMITS OTH-ER
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)				E.L. EACH ACCIDENT \$ 1,000,000
	If yes, describe under SPECIAL PROVISIONS below				E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
					E.L. DISEASE - POLICY LIMIT \$ 1,000,000
C	OTHER Pollution Liability	PLC1959416	1/1/2012	1/1/2013	25,000,000 LIMIT 25,000 ded.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS

Sumter County Board of County Commissioners is Additional Insured as required by contract under Automobile and General Liability. Umbrella/excess policy follows form. Coverage is primary and non-contributory. Waiver of Subrogation applies in favor of Certificate holder for General Liability, Automobile and Workers' Compensation.

CERTIFICATE HOLDER

3526894436@myfax.com

Sumter County Board of
County Commissioners
7375 Powell Road
Wildwood, FL 34785

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

Lenise Zika/WJR

POLICY NUMBER: TB2-621-093780-022

COMMERCIAL GENERAL LIABILITY
CG 20 10 07 04

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

**ADDITIONAL INSURED – OWNERS, LESSEES OR
CONTRACTORS – SCHEDULED PERSON OR
ORGANIZATION**

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PART

SCHEDULE

Name Of Additional Insured Person(s) Or Organization(s):	Location(s) Of Covered Operations
Any owner, lessee, or contractor for whom you have agreed in writing prior to a loss to provide liability insurance.	Where Required By Written Contract Or Written Agreement
Information required to complete this Schedule, if not shown above, will be shown in the Declarations.	

A. Section II – Who Is An Insured is amended to include as an additional insured the person(s) or organization(s) shown in the Schedule, but only with respect to liability for "bodily injury", "property damage" or "personal and advertising injury" caused, in whole or in part, by:

1. Your acts or omissions; or
2. The acts or omissions of those acting on your behalf;

in the performance of your ongoing operations for the additional insured(s) at the location(s) designated above.

B. With respect to the insurance afforded to these additional insureds, the following additional exclusions apply:

This insurance does not apply to "bodily injury" or "property damage" occurring after:

1. All work, including materials, parts or equipment furnished in connection with such work, on the project (other than service, maintenance or repairs) to be performed by or on behalf of the additional insured(s) at the location of the covered operations has been completed; or
2. That portion of "your work" out of which the injury or damage arises has been put to its intended use by any person or organization other than another contractor or subcontractor engaged in performing operations for a principal as a part of the same project.

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

BLANKET ADDITIONAL INSURED

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE FORM

SECTION II - WHO IS AN INSURED is amended to include as an insured any person or organization for whom you have agreed in writing to provide liability insurance. But:

The insurance provided by this amendment:

1. Applies only to "bodily injury" or "property damage" arising out of (a) "your work" or (b) premises or other property owned by or rented to you;
2. Applies only to coverage and minimum limits of insurance required by the written agreement, but in no event exceeds either the scope of coverage or the limits of insurance provided by this policy; and
3. Does not apply to any person or organization for whom you have procured separate liability insurance while such insurance is in effect, regardless of whether the scope of coverage or limits of insurance of this policy exceed those of such other insurance or whether such other insurance is valid and collectible.

The following provisions also apply:

1. Where the applicable written agreement requires the insured to provide liability insurance on a primary, excess, contingent, or any other basis, this policy will apply solely on the basis required by such written agreement and Item 4. Other Insurance of SECTION IV of this policy will not apply.
2. Where the applicable written agreement does not specify on what basis the liability insurance will apply, the provisions of Item 4. Other Insurance of SECTION IV of this policy will govern.
3. This endorsement shall not apply to any person or organization for any "bodily injury" or "property damage" if any other additional insured endorsement on this policy applies to that person or organization with regard to the "bodily injury" or "property damage".
4. If any other additional insured endorsement applies to any person or organization and you are obligated under a written agreement to provide liability insurance on a primary, excess, contingent, or any other basis for that additional insured, this policy will apply solely on the basis required by such written agreement and Item 4. Other Insurance of SECTION IV of this policy will not apply, regardless of whether the person or organization has available other valid and collectible insurance. If the applicable written agreement does not specify on what basis the liability insurance will apply, the provisions of Item 4. Other Insurance of SECTION IV of this policy will govern.

This endorsement is executed by the

Premium \$ n/a

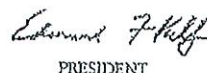
Effective Date 01/01/2012 Expiration Date 01/01/2013

For attachment to Policy No. TB2-621-093780-022

Audit Basis

Issued To Waste Pro USA, Inc.


SECRETARY


PRESIDENT

State of Florida

Department of State

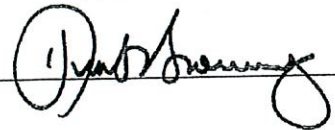
I certify from the records of this office that WASTE PRO OF FLORIDA, INC. is a corporation organized under the laws of the State of Florida, filed on January 5, 2001.

The document number of this corporation is P01000003611.

I further certify that said corporation has paid all fees due this office through December 31, 2010, that its most recent annual report was filed on February 3, 2010, and its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the Great Seal of
Florida, at Tallahassee, the Capital, this the Third
day of February, 2010*



Secretary of State



Authentication ID: 900167915519-020310-P01000003611

To authenticate this certificate, visit the following site, enter this ID, and then follow the instructions displayed.

<https://efile.sunbiz.org/certauthver.html>